

MEMORANDUM

Date: May 21, 2025
To: PGV Board of Directors
From: Kim W. (Bill) Hopper, A.A.E., Executive Director
Subject: Transmittal of Proposed 2025-2026 Budget



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Attached are the budget materials for the proposed 2025-2026 budget.

At the start of the 2025-2026 budget cycle we will have approximately \$3,000,000 in the bank available for operations and for cash flow for grant reimbursements. In consideration of the approximately \$100,000 monthly shortfall in comparison of revenues verses expenses, we will be needing assistance from the City and County when entering into the 2026-2027 budget cycle. We have been engaging both the City and County in preparation for the assistance.

The revenue shortfall is largely the result of significant increases in personnel costs (for both salaries and benefits), the increased mandates from Federal government, and inflated costs associated with required purchases. The Federal government has also taken away the reimbursement program for required Law Enforcement presence at a time when there are significant increases in providing the required services.

The airport staff is working diligently to minimize expenses while finding opportunities to increase revenue. The airport presently has four available hangars for corporate aircraft. When all are rented, they will bring in an annual revenue of approximately \$400,000. We are also talking with an airline to provide additional service that would provide approximately \$300,000 in additional parking revenue. This would total \$700,000 additional annual revenue. This still represents a \$500,000 annual shortfall when comparing revenues to expenses.

During the 2025-2026 fiscal year, the airport will begin construction on the North 24 project. The airport presently does not have anywhere to construct new hangars, and this 24-acre project will provide an area where significant hangar and other aeronautical activities can take place. The approximately \$4,000,000 project that will be 100% funded by both NCDOT and FAA grants, will provide the pathway to the airport earning revenue that will exceed the expenses. The North 24 is anticipated to be open for development in early FY 2026-2027. There is a realistic possibility that the airport could be looking to being positive on the revenue side as early at FY 2027-2028.

Transmittal of 2025-2026 Budget

PGV Airport

May 21, 2025

It will be important that PGV Airport receive the needed assistance from the City of Greenville and Pitt County to ensure the airport continues to be the \$234,000,000 economic impact it is to the region. It is important that the airport continue to provide the best first impression possible to visitors looking to invest heavily in the economic vitality to Eastern North Carolina. As always, the dedicated team at Pitt Greenville Airport will continue to seek out ways to increase revenues and minimize expenses.

Attached with the budget materials for FY 2025-2026. Please do not hesitate to contact me with any questions.

cc: April Cannon, Finance & Administration Manager